



shelton turnbull

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EMPLOYMENT OPPORTUNITY

Remote Sales Position – Portland Area

We are looking for a motivated self-starter with experience in sales working in a remote office. If you enjoy a challenging position where you are continuously learning and growing, this might be the right fit for you. This position develops new sales leads while also managing established customer relationships to help our valued customers achieve their goals while maintaining our Company Values and the concept of continuous improvement. Our current sales rep is retiring after providing exceptional service to our customers for the last 15+ years. There will be transition period supported by the outgoing rep as well as the team located in Eugene.

ABOUT US

Shelton Turnbull is a local 100% employee-owned company. We strive to be a healthy, growing company with a loyal customer base for whom we provide a wide variety of communication and printing services to meet their strategic goals. We do this by honoring our core values: Passion, Integrity, Continuous Improvement and Teamwork. We offer a competitive salary with very good benefits.

SUMMARY OF JOB DUTIES AND AUTHORITY

- Bring in sales by developing and pursuing new sales leads
- Manage established customer relationships
- Perform high level of customer service in conjunction with in-house customer service representatives.
- Embrace the Company values of passion, integrity, continuous improvement and teamwork. Exhibit these values in daily dealing with coworkers and outside influences
- Other duties as may, from time to time, be required.

QUALIFICATIONS

- Strong sales and negotiation skills
- Ability to work remotely
- Experience with the Portland and surrounding areas Business community
- Previous Printing Experience preferred
- Computer proficiency in such areas as Microsoft Office (Excel, Word& Outlook), and Contact Management (CRM) software etc...
- Proactive Thinker
- Strong Team Player
- Ability to express ideas clearly both orally and in writing.

Qualified candidates please submit resume and cover letter at jobs@stprint.com

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